









2024 MEDIA KIT



**HOW TO HANDLE AN** 

**OSHA INSPECTION** 

A COMPLETE GUIDE FOR CONTRACTORS

CONTRACTING







EVERYTHING YOU'RE GETTING WRONG ABOUT







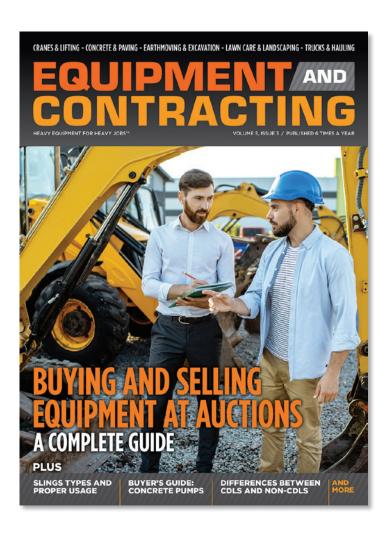


FROM THE CREATORS OF PILE BUCK, THE LEADING DEEP FOUNDATIONS AND MARINE CONSTRUCTION MAGAZINE SINCE 1984.

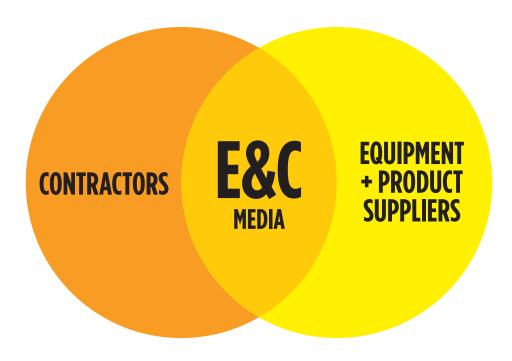
## **EQUIPMENT & CONTRACTING MEDIA**

THE CONTRACTOR'S MOST RELIABLE SOURCE FOR HEAVY **EQUIPMENT INFORMATION AND CONSTRUCTION METHODS.** 

DO YOU PROVIDE EQUIPMENT, MATERIALS, OR PRODUCTS TO THE FOLLOWING INDUSTRIES?



- CRANES & LIFTING
- CONCRETE & PAVING
- EARTHMOVING & EXCAVATION
- TRUCKS & HAULING
- LAWN CARE & **LANDSCAPING**



### WHO ARE WE?

Since 1984, we've helmed the leading deep foundations and marine construction magazine, *Pile Buck*. Since the beginning of 2019, we've generated the same success with EOC in various other industries that interest us well - concrete, cranes, earthmoving, etc.

### WHY ADVERTISE WITH E&C?

Among other reasons, we can't emphasize content enough.

We encourage you to compare our content with content from other publications and media companies. Each issue of *E&C* is composed of evergreen content, written exclusively for *E&C*. Our readers expect original how-to articles, safety guides, and equipment tips-not a magazine filled entirely with industry news and advertorials.

Overall, we believe that no competing publication can match the level of effort we put in for each client. From tailoring magazine articles to a client's specific focus to cooperating with new trade shows to expand a client's reach, we have 37 years of experience bridging the gap between each client and the right buyer.

### WHAT ELSE ABOUT THE DISTRIBUTION?

Published every two months and distributed internationally to contractors, engineers, government

agencies, etc., *E&C* is sent free-of-charge to our email list of 50,000+ hand-picked industry professionals.

### WHAT ABOUT THE FORMAT?

Whether it is an in-depth guide to selecting the right concrete pump or a photo edition cover story - showcasing our favorite client photos - each article is developed in its own unique way to both educate and entertain the reader.

Issues may focus on any of the following - construction methods, safety tips, instructional videos, how-to guides, legal advice, photos, and more.

Each issue contains at least one article pertaining to each - cranes & lifting, earthmoving & excavation, concrete, highway & paving, trucks & hauling, and landscaping.

Furthermore, your ad will always be placed with the appropriate content. For example, a client advertising crane attachments could expect their ad to be placed with "How to Use Slings For Hoisting & Rigging."

### **DO YOU OFFER ANY DEALS?**

Yes, please email alex@equipmentandcontracting.com to learn more. We offer packages that include magazine ads, email ads, social media promotion, content marketing, and even photo/video services.

## **OUR SERVICES**

We love what we do. We're great at what we do. We produce results - long-lasting results. Specializing in heavy equipment and other related products, we're capable of handling just about any marketing service you need - from social media to blogging. We've worked with several clients for 35+ years and pride ourselves on maintaining sincere relationships that last years - not months. With so much competition, marketing is challenging - we understand - Which is why it's so important to devise a strategy that is both affordable and efficient. We're ready when you are – Just give us a call or email.

MAGAZINE ADVERTISING • EMAIL ADVERTISING • BLOGGING & EDITORIAL • SOCIAL MEDIA PROMOTION RETARGETING ADS • GRAPHIC DESIGN • PHOTO/VIDEO SERVICES • FLYER MAILING



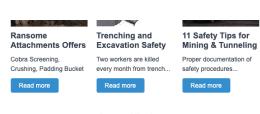
### **MAGAZINE ADVERTISING**

Place a double, full, half, or quarter page ad in the bi-monthly Equipment & Contracting magazine.



### **BLOGGING & EDITORIAL**

Articles are published in the magazine and blog, which are also linked in social media and at least one email newsletter. Need an article written? Just let us know.







Featured Used Equipment



2005 Cat 420D



2 American 100c Crawler Cranes

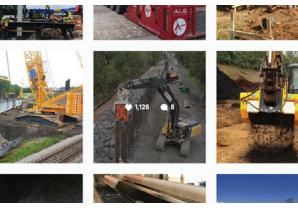


Gomaco GT 3600

### **EMAIL ADVERTISING**

Want to utilize email marketing? Place an ad in one of E&C's newsletters, which are distributed to 70,000+ recipients.

## **2024 MEDIA KIT**



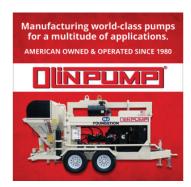
### **SOCIAL MEDIA PROMOTION**

Not getting enough social media engagement? We can promote your photos and videos across all of our social media platforms? We can even manage your social media, if necessary.



### **RETARGETING ADS**

Is your website traffic converting as much as it should be? Be certain with our retargeting services - potential clients that visit your site will see your ad across major websites throughout the web.



### **GRAPHIC DESIGN**

From print to digital, we offer a complete range of graphic design options.



### PHOTO/VIDEO SERVICES

No matter where you are located, we can get a photographer and/or videographer on the jobsite whenever you're ready.



### **FLYER MAILING**

Never underestimate the power of print! Send a customized flyer to our list of 10,000+ hand-picked industry professionals.

# WHY CHOOSE E&C OVER OTHER MEDIA **COMPANIES AND PUBLICATIONS?**

### **EVERGREEN CONTENT**

Evergreen content is quality material that is relevant now and will continue to be relevant for years to come. *EOC* focuses on construction guides, tips, and procedures, not industry news and event photos. Contractors understand that EOC is a valuable resource that has earned its place around the office.



#### **CRANES & LIFTING**

28 SELECTING THE RIGHT CRANES & WEIGHT-HANDLING EQUIPMENT FOR THE JOB Height Limitations, (apacity/Reach, Transfer Speed, and More

#### **EARTHMOVING & EXCAVATION**

44 STRATEGIES AND TECHNIQUES FOR EXCAVATION Including the Various Types

58 ESSENTIAL PROPERTIES
OF CONCRETE: PART I
Problems, Setting the Concrete, Early Age Cradking, and More

### HIGHWAY & PAVING

68 THE BASICS OF CONCRETE

### TRUCKING & TRANSPORTATION

78 TRANSPORTING AND STORING EQUIPMENT For Cranes, Engines, Pumps, and More

94 DRILLING TECHNIQUES FOR MINING EXPLORATION Rotary Air Blasting, Reverse Circulation Drilling, Diamond Core Drilling



### **REACH MULTIPLE INDUSTRIES**

**EUC** is sent to the top decision makers at the busiest contracting companies. These contractors aren't in need of just a single piece of equipment so why limit yourself to a single audience? These contractors need cranes, excavators, dozers, pumps, etc. so choose the magazine that covers them all.

### **MASSIVE AMOUNTS OF CONTENT**

We are a content machine, publishing original, exclusive blog and video content on a weekly basis. This content is not only quality and appealing, but it contains the exact same keywords you and your marketing team are targeting. Don't hesitate to discuss this with us in further detail.



## **ARE YOU FAMILIAR WITH OUR FLAGSHIP PUBLICATION?**



ESTABLISHED 1984

THE PREMIERE DEEP FOUNDATIONS AND MARINE CONSTRUCTION MAGAZINE.































### WHAT OUR CLIENTS HAVE TO SAY ABOUT **EQUIPMENT & CONTRACTING...**

Equipment & Contracting made a grand entrance at a time when many established heavy construction magazines were struggling to stay relevant in the face of drastically changing media consumption habits. It's positioned to thrive for many years to come because of its unique content, strong balance between print and digital, and eye-popping layout."

~ FRALEY CONSTRUCTION MARKETING

When it comes to cranes, lifting, and heavy-hauling,  $\mathit{EOC}$  is surely becoming one of the premier sources on the internet for valuable and trusted information. In addition, their guides in the bi-monthly magazine are becoming a favorite around the office."

~ BEYEL BROS CRANE

With an excellent understanding of attachments and their role with equipment, EOC is providing invaluable print and digital content to contractors, which is crucial in a time when the industry is oversaturated with information."

~ RANSOME ATTACHMENTS

Equipment & Contracting Magazine has quickly become one of our go-to destinations for cuttingedge industry news, equipment information, general construction tips, and more. Working with them to advertise our services was a no-brainer, given their professional appearance and high-quality content creation."

~ SKID STEER SOLUTIONS

Between their website and magazine, *EOC* has become one of our favorite sources for concrete and paving information, particularly the guides and tips published each issue. We advertise our grout pumps and mixing equipment and are excited to see what the future holds for EOC!"

~ CHEMGROUT

*EOC* is an excellent source for concrete, earthmoving, excavation, and more, which is why we advertise our concrete sawing and demolition equipment. We can't say enough good things about the magazine and, especially, the digital marketing strategy that Alex and the team employ."

~ AGGREGATE TECHNOLOGIES

We have provided services in the heavy lifting and transportation industry for over 70 years and consider Equipment & Contracting one of the premiere information sources for cranes, transportation, and other heavy equipment."

~ LAMPSON CRANE

Equipment & Contracting has become one of our favorite publications and digital resources for selling our equipment and attachments. In fact, we're not just an advertiser - but a fan and regular reader of both the magazine and blog."

~ T-QUIP SALES & RENTALS

After advertising with Pile Buck for a number of years, we now advertise in  $E \otimes C$  and will continue to for years to come. We can't say enough good things about the quality of the magazine, as well as the professionalism and efficiency of Alex and the rest of his staff."

~ OLIN PUMP

As a consulting company in the deep foundations industry, with over 25 years of experience, we not only advertise in both Pile Buck and EOC, but we are regular readers of both publications as well. Keep up the great work!"

~ CFA CONSULTING LTD.

### **E&C YOUTUBE CHANNEL**





Equipment & Contracting

@EQUIPMENTandCONTRACTING 739 subscribers 133 videos

Expert tips and guides for contractors and heavy equipment owners. >

equipmentandcontracting.com and 4 more links

HOME

VIDEOS

SHORTS

PLAYLISTS

COMMUNITY

CHANNELS

ABOUT

Q



Hiring and Working with Subcontractors for **Your Construction Business** 

39 views · 2 weeks ago



An Idiot's Guide to Construction Insurance



for 2024

6.1K views • 3 weeks ago



Equipment | WHY These Are the Most...

652 views • 1 month ago



CRUCIAL 2024 Information for Construction



Is This the Most Efficient Attachment Ever? | Steel & Dirt Podcast #16



How Contractors are Making \$1,000,000+ Per Year



Contractors and Tradesmen can Make Millions Investing | Steel & Dirt Podcast #15



Concrete Pumps | The Different Types, How



CRUCIAL FACTS About Making Money with

129 views • 1 month ago



13K views • 1 month ago

Rest Trucks FOR CONSTRUCTION JORS



Why the Best Asphalt Contractors Produce



Business Made MILLIONS | Steel & Dirt...

46 views • 1 month ago



How to Handle an OSHA Inspection | Complete Guide for Contractors



Start a Lucrative Truck Driving Career... the Right Way | Steel & Dirt Podcast #12



What You're Getting Wrong About Lubricants, Oils, and Greases

515 views • 1 month ago



Make BIG Money as a Dump Truck Driver | Including Managing Your Own Hauling...

244 views • 1 month ago



Complete Guide to Construction Scams | For Contractors and Homeowners

90 views • 1 month ago



Best Concrete Saws and Diamond Blades | Plus How to Choose 89 views • 1 month ago



How a Handyman Built His Own 150+ Acre Off-the-Grid Property | Steel & Dirt Podcast...

104 views · 1 month ago

### **MAGAZINE ADVERTISING RATES AND MECHANICS**

### **DISPLAY ADVERTISING**

Trim Size: 8" W x 10.875" H Live Area: 7.5" W x 10.375" H

Live Aled. 7.5 W X 10.575 II					
UNIT	DIMENSIONS	PER ISSUE			
1/8 Page	3.5" W x 2.25" H no bleed	\$262			
1/4 Page	3.5" W x 4.75" H no bleed	\$495			
1/2 Page	6.875" W x 4.75" H no bleed	\$811			
Full Page	8" W x 10.875" H .125" bleed all 4 sides	\$1,274			
Double Page	16" W x 10.875" H .125" bleed all 4 sides	\$1,950			
	PREMIUM UNITS				
Inside Front Cover Double Page	16" W x 10.875" H .125" bleed all 4 sides	\$2,080			
Inside Back Cover	8" W x 10.875" H .125" bleed all 4 sides	\$1,469			
Back Cover	8" W x 10.875" H .125" bleed all 4 sides	\$1,586			
Center Spread	16" W x 10.875" H .125" bleed all 4 sides	\$2,745			







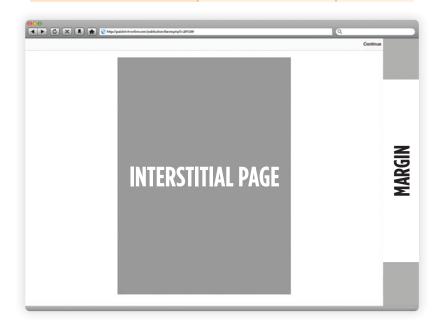




### **ADDITIONAL ADVERTISING RATES AND MECHANICS**



UNIT	DIMENSIONS	PER ISSUE
Introduction Page	8" W x 6.25" H .125" bleed all 4 sides	\$845
Margin	120рх W х 600рх Н	\$978
Interstitial Page (Appears at Cover Story. Slides up in front of the reader.)	(Full Page) 8" W x 10.875" H .125" bleed all 4 sides	\$780



## **E&C TOTAL ENGAGEMENT PACKAGES**

LOOKING FOR A MORE EFFECTIVE DIGITAL MARKETING STRATEGY? WE HAVE THE EXPERIENCE AND RESOURCES TO MAKE YOUR BRAND REACH ITS FULL POTENTIAL.

Working side-by-side with my team, I personally manage each client and encourage each to call or email me at any time and as often as necessary with any questions or inquiries.

Alex Smoot

a. Succes

Managing Editor - Equipment & Contracting alex@equipmentandcontracting.com

### ANNUAL PACKAGES

### **BRONZE** \$3,600/year



- 1/4 page ad in all 6 issues of E&C
- · Weekly social media promotion
- · Linked press releases in email newsletters
- · Complimentary graphic design

### **SILVER** \$6,444/year



- · 1/2 page ad in all 6 issues of E&C
- · 1 email ad
- · 1 press release in magazine
- · Weekly social media promotion
- · Linked press releases in email newsletters
- · Complimentary graphic design

### **GOLD** \$7,800/year



- Full page ad in all 6 issues of E&C
- · 3 email ads
- · 2 press releases in magazine
- Weekly social media promotion
- · Linked press releases in email newsletters
- · Complimentary graphic design
- · Forwarding of incoming leads
- · Marketing consulting

### **PLATINUM** \$12,000/year



- · Double page ad (or 2 full pages) in all 6 issues of E&C
- · 6 email ads
- · 3 press releases in magazine
- · Weekly social media promotion
- · Linked press releases in email newsletters
- · Backlinking within our blog articles
- · Complimentary graphic design
- · Exclusive sponsored article in magazine
- YouTube video sponsorship
- · Equipment Spotlight in magazine
- · Forwarding of incoming leads
- Marketing consulting

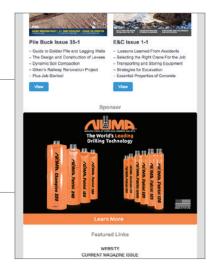


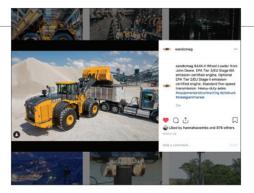
### **MAGAZINE ADS**

Various sizes available including double, full, 1/2, and 1/4 pages.

### **EMAIL NEWSLETTER ADS**

A 590 x 380 ad sent to our list of 70,000+ opted-in contacts.





### **SOCIAL MEDIA PROMOTION**

Photo and/or video posts on a weekly basis to Instagram, Facebook, Twitter, and LinkedIn.



### **BLOG PROMOTION**

Note that each blog post is promoted across all social media platforms and is linked in at least one email newsletter as well.



### THE BUCK

The annual deep foundations and marine construction resource that contains a directory, articles, specs, and more.

### **BACKLINKING**

Backlinks are essentially votes from other websites - each telling search engines: "This content is valuable, credible and useful."



### **WEB ADS**

The E&C website offers ad placement with specific sectors of the industry.



# **INSERTION ORDER**

#### 2024 MAGAZINE ADVERTISING RATES

Select	DISPLAY ADS	PER ISSUE
0	1/8 Page	\$262
0	1/4 Page	\$495
0	1/2 Page	\$811
0	Full Page	\$1,274
0	Double Page	\$1,950
Select	PREMIUM DISPLAY ADS	PER ISSUE
0	Inside Front Cover Double Page	\$2,080
0	Inside Back Cover	\$1,469
0	Back Cover	\$1,586
0	Center Spread	\$2,745
Select	BONUS ADS	PER ISSUE
0	Introduction Page	\$845
0	Margin	\$978
0	Interstitial Page	\$780

### **2024 E&C E-NEWSLETTER RATES**

Select	UNIT	PER EMAIL
0	Email Newsletter Ad	\$900

### **VOLUME 6 (2024), ISSUE:**

○ 1: Feb. ○ 2: Apr. ○ 3: Jun. ○ 4: Aug. ○ 5: Oct. ○ 6: Dec.

**NET ADVERTISING: \$ \_** 

\_\_\_\_ (NUMBER OF ISSUES) X \_\_\_

ADVERTISING TOTAL: \$ \_

INVOICE: O Each issue O Pre-pay

Select SILVER

Unless otherwise specified, the pre-pay discount is not available when a discount is already in place.

#### ADVERTISER INFORMATION

Company Na	me:			
Address:				
City:		State:	Zip:	
Contact Pers	on:			
Email:				
Phone: (	)			

### **PAYMENT OPTIONS**

O Check enclosed (made payable to PileBuck International, Inc.)

O Send r	me an invoice:	○ Email	○ Mail
Bill To:	$\bigcirc$ Company	$\bigcirc$ Agency	
Billing a	ddress if differ	ent than abo	ve:

Email: Address: State: City: Zip:

O Charge my credit card:

	O Visa	○ MasterCard	O American Express	O Discove
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Card Number: **Expiration Date:** 

Name (as it appears on card):

Company name (if corporate card):

Signature:

#### **RETURN THIS FORM WITH ARTWORK TO:**

Alex Smoot · Email: alex@equipmentandcontracting.com

I have read and agree to the terms and conditions set forth on this contract. I am signing this contract as confirmation of my company's intent to place the indicated ad. Placing this ad makes my company responsible for the stated contracted cost.

Name (printed): Signature: Date:

### **ANNUAL PACKAGES**







\$6,444/YEAR



- Linked press releases in email newsletters
- Complimentary graphic design
- · 1/2 page ad in all 6 issues of E&C
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- · 1 press release in magazine
- · Weekly social media promotion
- · Linked press releases in email newsletters
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\$7,800/YEAR





\$12,000/YEAR

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